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ANNUAL AUDITED REPORT RECEIVED FORM X-17A-5 PART III

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Information Required of Brokers and Dealers Pursuant to Section 1450f the Securities Exchange Act of 1934 and Rule 17a-5 Thereunder

01/01/02

<b>A.</b> 1	REGISTRANT IDENTIFICA	ATION		
NAME OF BROKER-DEALER:				
·			OF	FICIAL USE ONLY
AQUILO PARTNERS, INC.	DUCTNIECO O	. Na N		FIRM ID. NO.
ADDRESS OF PRINCIPAL PLACE OF I		( NO.)		
240 STOCKTON STREET, SUITE	E 500 (No. and Street)			
a	•		0.447	
SAN FRANCISCO	CA		9410	
(City)	(State)		(Zip C	ode)
NAME AND TELEPHONE NUMBER OF	F PERSON TO CONTACT IN RI	EGARD TO TH	IIS REPO	RT
JOHN RUMSEY			(415)	677-0309
			(Area Code	- Telephone No.)
В. А	CCOUNTANT IDENTIFIC	ATION		
NDEPENDENT PUBLIC ACCOUNTANT	T whose opinion is contained in the	his Report*		
LAUTZE & LAUTZE, CPAs & F	INANCIAL ADVISORS			
111 WEST ST. JOHN STREET,	(Name — if individual, state last, first, middle a SUITE 1010, SAN JOSI		13	
(Address)	(City)	(State)		Zip Code)
HECK ONE:  \[ \text{The Certified Public Accountant} \]				<b>PROCESS</b>
☐ Public Accountant ☐ Accountant not resident in Uni	ted States or any of its possession	ıs.	1	APR 04 200
	FOR OFFICIAL USE ONLY			THOMSON
				FINANCIAL



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### AQUILO PARTNERS, INC.

#### **FINANCIAL STATEMENTS**

For the Year Ended December 31, 2002

#### **CONTENTS**

	Page
Independent Auditors' Report	1
Financial Statements: Statement of Financial Condition Statement of Loss Statement of Changes in Stockholders' Equity Statement of Cash Flows Notes to Financial Statements.	2 3 4 5 6 - 8
Supplementary Financial Information:	
Independent Auditors' Report on Supplementary Information Required by Rule 17a-5 of the Securities and Exchange Commission	9
Schedule I - Financial and Operation Combined Uniform Single Report Computation of Basic Net Capital Requirement	11 - 12
Schedule II - Computation for Determination of Reserve Requirements Pursuant to Rule 15c3-3	13
Schedule III - Information Relating to the Possession or Control Requirements under Rule 15c3-3	14
Schedule IV - Reconciliations Pursuant to Rules 17a-5	15
Oath or Affirmation	16
Independent Auditors' Report on Internal Control Structure	17 - 18



#### INDEPENDENT AUDITORS' REPORT

Board of Directors Aquilo Partners, Inc. San Francisco

We have audited the accompanying statement of financial condition of Aquilo Partners, Inc. as of December 31, 2002 and the related statements of loss, changes in stockholders' equity, and cash flows for the year then ended that you are filing pursuant to rule 17a-5 under the Securities Exchange Act of 1934. These financial statements are the responsibility of the Company's management. Our responsibility is to express an opinion on these financial statements based on our audit.

We conducted our audit in accordance with auditing standards generally accepted in the United States of America. Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the financial statements are free of material misstatement. An audit includes examining, on a test basis, evidence supporting the amounts and disclosures in the financial statements. An audit also includes assessing the accounting principles used and significant estimates made by management, as well as evaluating the overall financial statement presentation. We believe that our audit provides a reasonable basis for our opinion.

In our opinion, the financial statements referred to above present fairly, in all material respects, the financial position of Aquilo Partners, Inc. as of December 31, 2002 and the results of its operations and its cash flows for the year then ended in conformity with accounting principles generally accepted in the United States of America.

Our audit was made for the purpose of forming an opinion on the basic financial statements taken as a whole. The data contained in Schedules I, II, III, and IV is presented, as supplementary information required by rules 15c3-3 and 17a-5 of the Securities and Exchange Commission. Such information has been subjected to the auditing procedures applied in the audit of the basic financial statements and, in our opinion, is fairly stated in all material respects in relation to the basic financial statements taken as a whole.

The accompany financial statements have been prepared assuming that the Company will continue as a going concern. As discussed in Note 6 to the financial statements, the Company has suffered recurring losses from operations and has an accumulated deficit, which raises substantial doubt about its ability to continue as a going concern. Management's plans regarding those matters are also described in Note 6. The financial statements do not include any adjustments that might result from the outcome of this uncertainty.

San Jose, California February 6, 2003

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## AQUILO PARTNERS, INC. STATEMENT OF FINANCIAL CONDITION December 31, 2002

#### Assets

Current assets:		
Cash and cash equivalents	\$ 31,30	61
Accounts receivable		95
Other assets	5,30	69
Total current assets	36,92	25
Computer equipment, net of	1.6	<i>(</i> 2
accumulated depreciation	1,50	03
Organization expenses, net of accumulated amortization	3,2:	53
Total assets	\$ 41,74	41
Liabilities and Stockholders' Equity		
Liabilities: Accounts payable	\$ 16,5	55
Total current liabilities	16,5	55
Commitments		
Stockholders' equity:	•	
Common shares, \$.0001 par value; 30,000,000 shares authorized;		
219,584 shares issued and outstanding		22
Paid-in capital Accumulated deficit	164,79 (139,59	
1 Additional deliver		- /
Total stockholders' equity	25,1	86
Total liabilities and stockholders' equity	\$ 41,7	41

# AQUILO PARTNERS, INC. STATEMENT OF LOSS For The Year Ended December 31, 2002

Revenues:	
Interest income	\$ 526
Total revenues	526
Expenses:	
Legal and professional	60,929
Travel and entertainment	27,743
Telephone Computer expenses	5,733
Computer expenses Office expenses and supplies	2,247 1,175
Printing and advertising	777
Insurance	362
Dues and subscriptions	418
Depreciation and amortization	2,045
Training and recruitment	462
Miscellaneous expenses	114
Regulatory expenses	955
Bank interest	29
Bank charges	122
Penalties	44
Total expenses	103,155
Net operating loss before income tax expense	(102,629)
Income tax	1,600
Net loss	\$ (104,229)

## AQUILO PARTNERS, INC. STATEMENT OF CHANGES IN STOCKHOLDERS' EQUITY For The Year Ended December 31, 2002

	Common Stock		Paid-in Capital		Accumulated Deficit		Total Stockholders' Equity	
Balances, beginning of year	\$	11	\$	104,989	\$	(35,368)	\$	69,632
Issue of 114,584 Common shares		11		59,772		-		59,783
Net loss for the year						(104,229)		(104,229)
Balances, end of year	\$	22	\$	164,761	\$	(139,597)	\$	25,186

## AQUILO PARTNERS, INC. STATEMENT OF CASH FLOWS For The Year Ended December 31, 2002

Cash flows from operating activities:  Net loss  Adjustments to reconcile net loss to net cash used by operating activities:	\$	(104,229)
Depreciation and amortization		2,045
Increase in assets: Accounts receivable		(195)
Other assets		(5,369)
Increase in liabilities:		(0,000)
Accounts payable		15,335
Net cash used by operating activities		(92,413)
Cash flows from financing activities:		
Issuance of 105,000 common shares		54,783
Net cash provided by financing activities		54,783
Net decrease in cash and cash equivalents		(37,630)
Cash and cash equivalents:		
Beginning of year		68,991
End of year	\$	31,361
Supplemental disclosure of cash flow information:		
Cash paid during the year for:		
Interest	\$	29
Income taxes	\$	1,600
Non cash financing activities:	<u> </u>	
Issuance of 9,584 common shares through reclassification of accounts payable to stockholders	\$	5,000

### AQUILO PARTNERS, INC. NOTES TO FINANCIAL STATEMENTS

For The Year Ended December 31, 2002

#### 1. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES

#### **Nature of Business**

Aquilo Partners, Inc. (the Company) was incorporated in California in March 2001. The Company is a member of the National Association of Securities Dealers. The Company is a boutique investment banking firm specializing in mergers and acquisitions, advisory services and private placements for life science companies. The Company does not carry security accounts for customers or perform custodial functions relating to customer securities.

#### Computer Equipment

Computer equipment is recorded at cost. Depreciation is provided on the straight-line method over three years, the estimated useful lives of the assets.

#### **Organization Expenses**

Organization expenses are recorded at cost. Amortization is provided on a straight-line basis over five years.

#### Revenue Recognition

Advisory fees and the related receivables are recognized in accordance with the contract. Advisory fees are generally collected within 30 - 45 days and are all considered collectible in the normal course of operations.

#### Tax Status

In 2001, the Company elected to be taxed as an S Corporation under the provisions of the Internal Revenue Code. Under those provisions, the Company does not pay federal corporate income taxes on its taxable income. Instead the stockholders are liable for individual federal income taxes on their respective shares of the Company's taxable income. California law is much the same as federal with the exception that the Company must pay a 1.5% tax. Accordingly, the tax provision on the Company's books reflects only the state tax liability.

#### Cash Equivalents

All highly liquid debt instruments with a maturity of three months or less as of the date of purchase are considered to be cash equivalents.

#### **Use of Estimates**

The preparation of financial statements in conformity with accounting principles generally accepted in the United States of America, requires management to make estimates and assumptions that affect the reported amounts of assets and liabilities and disclosures of contingent assets and liabilities at the date of the financial statements and the reported amounts of revenues and expenses during the reporting period. Actual results could differ from those estimates.

### AQUILO PARTNERS, INC. NOTES TO FINANCIAL STATEMENTS

For The Year Ended December 31, 2002

#### 1. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (CONTINUED)

#### Advertising

Advertising costs are expensed when incurred. Total printing and advertising costs during the year were \$777.

#### **Concentration Of Work**

The Company normally concentrates its efforts on one or two clients during a year. These clients will change as projects are completed and new ones commence.

#### 2. COMPUTER EQUIPMENT

Furniture and equipment Less accumulated depreciation	\$ 3,129 (1,566)
	\$ 1,563

#### 3. ORGANIZATION COSTS

Organization costs Less accumulated amortization	\$ 5,005 (1,75 <u>2</u> )
	\$ 3,253

#### 4. Provision For California State Tax

Current provision Prior year under provision	\$  800 800
	\$ 1.600

At December 31, 2002, the Company had a state net operating loss carryforward of approximately \$126,477, available to reduce future taxable income. These normally expire 5 years from the date the loss was incurred. California has suspended the use of net operating loss carry forwards for 2 years and under current tax law provisions, the net operating loss carry forwards will begin to expire in 2008.

### AQUILO PARTNERS, INC. NOTES TO FINANCIAL STATEMENTS

For The Year Ended December 31, 2002

#### 5. COMMITMENTS AND RELATED PARTY TRANSACTIONS

The Company currently occupies its facilities rent-free.

Included in accounts payable is \$2,563 owed to the stockholders.

#### 6. GOING CONCERN

The officers' of the Company waived their right to any compensation during the year ending December 31, 2002.

On January 27, 2003 the Company issued 57,499 common shares to both stockholders for \$0.52174 per share, which increased the net capital by \$60,000.

The Company is dependent upon achieving profitable operations and/or receiving additional capital contributions from the stockholders' to ensure its continued existence as a going concern.

#### 7. NET CAPITAL REQUIREMENTS

Pursuant to the net capital provisions of Rule 15c3-1 of the Securities Exchange Act of 1934, the Company is required to maintain a minimum net capital, as defined under such provisions. Net capital and the related net capital ratio may fluctuate on a daily basis. At December 31, 2002, the Company had net capital and a net capital requirement of \$14,806 and \$5,000, respectively.



#### <u>Independent Auditors' Report on Supplementary Information</u> Required by Rule 17a-5 of the Securities and Exchange Commission

Board of Directors Aquilo Partners, Inc. San Francisco, California

We have audited the accompanying financial statements of Aquilo Partners, Inc. as of and for the year ended December 31, 2002, and have issued our report thereon dated February 6, 2002. Our audit was conducted for the purpose of forming an opinion on the basic financial statements taken as a whole. The information contained in Schedules I, II, III, and IV is presented for purposes of additional analysis and is not a required part of the basic financial statements, but is supplementary information required by rule 17a-5 under the Securities Exchange Act of 1934. Such information has been subjected to the auditing procedures applied in the audit of the basic financial statements and, in our opinion, is fairly stated in all material respects in relation to the basic financial statements taken as a whole.

San Jose, California February 6, 2002

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AQUILO PARTNERS, INC.

SUPPLEMENTARY FINANCIAL INFORMATION
For The Year Ended December 31, 2002

# AQUILO PARTNERS, INC. FINANCIAL AND OPERATION COMBINED UNIFORM SINGLE REPORT COMPUTATION OF BASIC NET CAPITAL REQUIREMENT December 31, 2002

#### Schedule I

#### COMPUTATION OF NET CAPITAL

1. 2. 3. 4.	<ul> <li>Total ownership equity from Statement of Financial Condition</li> <li>Deduct ownership equity not allowable for Net Capital</li> <li>Total ownership equity Qualified for Net Capital</li> <li>Add:</li> <li>A. Liabilities subordinated to claims of general creditors allowable in computation of net capital</li> <li>B. Other (deductions) or allowable credits (List)</li> </ul>		\$25,186
5.	Total capital and allowable subordinated liabilities		
6.	Deductions and/or charges		
	A. Total non-allowable assets from Statement of Financial Condition (Notes B and C) (See Note D)  B. Secured demand note deficiency	\$10,380	
	C. Commodity futures contracts and spot commodities		
	proprietary capital charges		10.200
7	D. Other deductions and/or charges Other additions and/or allowable and distance of the conditions and described and distance of the conditions and described and describe		10,380
7. 8.	Other additions and/or allowable credits (List) Net capital before haircuts on securities positions		14,806
9.	Haircuts on securities (computed where applicable		14,000
٠.	pursuant to 15c3-1(f))		
	A. Contractual securities commitments		
	B. Subordinated securities borrowings		
	C. Trading and investment securities		
	1. Exempted securities		
	2. Debt securities		
	3. Options		
	4. Other securities		
	D. Undue Concentration		
	E. Other (List)		
10.	Net Capital		\$14,806
	COMPUTATION OF BASIC NET CAPITAL RI	EQUIREMENT	
Part	A		
11.	Minimum net capital required (6-2/3% of line 19)		\$1,104
12.	Minimum dollar net capital requirement of reporting broker or		
	dealer minimum net capital requirement of subsidiaries computed		
	in accordance with Note (A)		5,000
13.	Net capital requirement (greater of line 11 or 12)		5,000
14.	Excess net capital (line 10 less 13)		9,806
15.	Excess net capital at 1000% (line 10 less 10% of line 19)		13,150

# AQUILO PARTNERS, INC. FINANCIAL AND OPERATION COMBINED UNIFORM SINGLE REPORT COMPUTATION OF BASIC NET CAPITAL REQUIREMENT (CONTINUED) December 31, 2002

#### COMPUTATION OF AGGREGATE INDEBTEDNESS

16. 17.	Total liabilities from Statement of Financial Condition Add: A. Drafts from immediate credit B. Market value of securities borrowed from which no equivalent value is paid or credited C. Other unrecorded amounts (List) proprietary capital charges	\$	16,555
19. 20.	Total aggregate indebtedness  Percentage of aggregate indebtedness to net capital (line 19 ÷ by line 10)	\$	112%
	OTHER RATIOS		
21.	Percentage of debt to debt equity total computed in accordance with Rule 15c3-1(d)		0%
NOT	ΓES		
(A) (B)	The minimum net capital requirement should be computed by adding the minimum requirement of the reporting broker dealer and for each subsidiary to be consolidated the subsidiar	ne greate nod is use secured of s of men	r of ed lemand note nberships in
(C)	For reports filed pursuant to paragraph (d) of Rule 17a-5. Respondent should prove non-allowable assets.	ide a list	of material
(D)	Accounts receivable Other assets Computer equipment, net of accumulated depreciation Organization expenses, net of accumulated amortization	\$	195 5,369 1,563 3,253
		<u>\$</u>	10,380

# AQUILO PARTNERS, INC. COMPUTATION FOR DETERMINATION OF RESERVE REQUIREMENTS PURSUANT TO RULE 15c3-3 December 31, 2002

#### Schedule II

The Company did not handle any customer cash or securities during the period and does not have any customer accounts.

# AQUILO PARTNERS, INC. INFORMATION RELATING TO THE POSSESSION OR CONTROL REQUIREMENTS UNDER RULE 15c3-3 December 31, 2002

#### Schedule III

The Company did not handle any customer cash or securities during the period and does not have any customer accounts.

## AQUILO PARTNERS, INC. RECONCILIATIONS PURSUANT TO RULES 17a-5 December 31, 2002

#### Schedule IV

1. Reconciliation of Computation of Net Capital to Respondent's Computation

The reconciliation between the computation per Schedule I and the respondent's computation is as follows:

	Net <u>Capital</u>	Aggregate Indebtedness
Computation per respondent and per Schedule I	\$ <u>14,806</u>	\$ 16,555

#### **OATH OR AFFIRMATION**

be	swear (or affirm) that, to the strong financial statement and supporting schedules pertaining to the firm of
	AQUILO PARTNERS, INC.
	DECEMBER 31, 2002 19, are true and correct. I further swear (or affirm) that neither the compar
	r any partner, proprietor, principal officer or director has any proprietary interest in any account classified soley as that constant except as follows:
	State of California County of San Francisco
	SUBSCRIBED AND SWORN TO BEFORE ME
	ECACUARY 7003
	THIS DAY OF WILLIAM WILLIAM Chef Executive Officer
	NOTARY PUBLIC WALDON LOUIE
_	Nocary Public COMM. # 1254121
	COMM. EXP. WARCH 3, 2004
	s report** contains (check all applicable boxes):
t t	(a) Facing page. (b) Statement of Financial Condition.
	(c) Statement of Income (Loss).
	(d) Statement of Changes in Financial Condition.
	(e) Statement of Changes in Stockholders' Equity or Partners' or Sole Proprietor's Capital.  (f) Statement of Changes in Liabilities Subordinated to Claims of Creditors.
t	(g) Computation of Net Capital
t	(h) Computation for Determination of Reserve Requirements Pursuant to Rule 15c3-3.
	<ul> <li>(i) Information Relating to the Possession or control Requirements Under Rule 15c3-3.</li> <li>(j) A Reconciliation, including appropriate explanation, of the Computation of Net Capital Under Rule 15c3-1 and t</li> </ul>
	Computation for Determination of the Reserve Requirements Under Exhibit A of Rule 15c3-3.
	(k) A Reconciliation between the audited and unaudited Statements of Financial Condition with respect to methods of consolidation.
	(1) An Oath or Affirmation.
	(m) A copy of the SIPC Supplemental Report.  (n) A report describing any material inadequacies found to exist or found to have existed since the date of the previous audit
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#### INDEPENDENT AUDITORS' REPORT ON INTERNAL CONTROL

Board of Directors Aquilo Partners, Inc. San Francisco, California

In planning and performing our audit of the financial statements and supplementary schedules of Aquilo Partners, Inc. (the Company) for the year ended December 31, 2002, we considered its internal control, including control activities for safeguarding securities, in order to determine our auditing procedures for the purpose of expressing our opinion on the financial statements and not to provide assurance on the internal control.

Also, as required by rule 17a-5(g)(1) of the Securities and Exchange Commission (SEC), we have made a study of the practices and procedures followed by the Company including tests of such practices and procedures that we considered relevant to the objectives stated in rule 17a-5(g) in making the periodic computations of aggregate indebtness (or aggregate debits) and net capital under rule 17a-3(a)(11) and for determining compliance with the exemptive provisions of rule 15c3-3. Because the Company does not carry securities accounts for customers or perform custodial functions relating to customer securities, we did not review the practices and procedures followed by the Company in any of the following:

- 1. Making quarterly securities examinations, counts, verifications, and comparisons
- 2. Recordation of differences required by rule 17a-13
- 3. Complying with the requirements for prompt payment for securities under Section 8 of Federal Reserve Regulation T of the Board of Governors of the Federal Reserve System

The management of the Company is responsible for establishing and maintaining internal control and the practices and procedures referred to in the preceding paragraph. In fulfilling this responsibility, estimates and judgments by management are required to assess the expected benefits and related costs of controls and of the practices and procedures referred to in the preceding paragraph and to assess whether those practices and procedures can be expected to achieve the SEC's above mentioned objectives. Two of the objectives of internal control and the practices and procedures are to provide management with reasonable, but not absolute, assurance that assets for which the Company has responsibility are safeguarded against loss from unauthorized use or disposition, and that transactions are executed in accordance with management's authorization and recorded properly to permit preparation of financial statements in conformity with accounting principles. Rule 17a-5(g) lists additional objectives of the practices and procedures listed in the preceding paragraph.

Because of inherent limitations in internal control or the practices and procedures referred to above, errors or fraud may occur and not be detected. Also, projection of any evaluation of them to future periods is subject to the risk that they may become inadequate because of changes in conditions or that the effectiveness of their design and operation may deteriorate.

Our consideration of internal control would not necessarily disclose all matters in internal control that might be material weaknesses under standards established by the American Institute of Certified Public Accountants. A material weakness is a condition in which the design or operation of the specific internal control components does not reduce to a relatively low level the risk that error or fraud in amounts that would be material in relation to the financial statements being audited may occur and not be detected within a timely period by employees in the normal course of performing their assigned functions. However, we noted no matters involving internal control, including control activities for safeguarding securities that we consider to be material weaknesses as defined above.

Internal Control Page Two

We understand that practices and procedures that accomplish the objectives referred to in the second paragraph of this report are considered by the SEC to be adequate for its purposes in accordance with the Securities Exchange Act of 1934 and related regulations, and that practices and procedures that do not accomplish such objectives in all material respects indicate a material inadequacy for such purposes. Based on this understanding and on our study, we believe that the Company's practices and procedures were adequate at December 31, 2002, to meet the SEC's objectives.

This report is intended solely for the information and use of the Board of Directors, management, the SEC, the National Association of Securities Dealers and other regulatory agencies which rely on Rule 17a-5(g) under the Securities Exchange Act of 1934 in their regulation of registered brokers and dealers, and is not intended to be and should not be used by anyone other than these specified parties.

San Jose, California February 6, 2002

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